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ESTIMATE LETTER





September 15, 2025 Thunderbolt Middle School -Parking Lot Renovation 695 Thunderbolt Ave, Lake Havasu City, AZ 86406

RE: Contract Pricing **Dear Project Team:**

Attached is our package for the contract pricing of the Thunderbolt Middle School Parking Lot Renovation. This proposal represents the drawings, specifications and information obtained during site visits. We have utilized our knowledge from similar projects, the current construction market and subcontractor input to put together this proposal. The pricing presented in this package represents the contract amount as we move into construction

We have included a schedule of values, written narrative, additional pricing information, and on screen takeoffs.

We look forward to continuing working with the project team on this exciting project. If you have any questions or need further information, please feel free to contact me at any time.

Sincerely, Concord General Contracting, Inc

Jason Beaver Vice President/COO Derick Aidoo
Director of Estimating

CONCORD GENERAL CONTRACTING INC

2265 Swanson Avenue, Lake Havasu City, AZ 86403

P: (480) 962-808

PRICING





9/15/2025

Guaranteed Maximum Price



Thunderbolt Parking Lot Renovation 695 Thunderbolt Ave Lake Havasu City, AZ 86406



Item	Description Of Work		Adjacent Way	District	Total			
DIVIS	DIVISION 01 - GENERAL REQUIREMENTS							
1	General Conditions		\$22,624	\$7,541	\$30,165			
2	Material Testing		\$4,880	\$1,464	\$6,344			
3	Temporary Fencing/Barricades		\$7,500	\$2,500	\$10,000			
4	Layout & Surveying/As-Builts		\$10,640	\$3,192	\$13,832			
DIVIS	DIVISION 31 - EARTHWORK & PAVING							
5	Earthwork & Paving		\$257,780	\$110,858	\$368,638			
6	Pavement Markings		\$8,900	\$1,500	\$10,400			
7	Utility Adjustments		\$3,800		\$3,800			
8	Dust Control		\$7,480	\$2,650	\$10,130			
9	Subtotal		\$323,604	\$129,705	\$453,309			
10	Performance & Payment Bond	1.36%	\$5,130	\$2,056	\$7,187			
11	General Liability Insurance	1.25%	\$4,715	\$1,890	\$6,605			
12	Builders Risk Insurance	0.4%	\$1,509	\$605	\$2,114			
13	1-GPA - 23-15PV-03	1.0%	\$3,772	\$1,512	\$5,284			
14	Contractors Fee	5.5%	\$20,748	\$8,316	\$29,064			
15	Subtotal		\$359,479	\$144,085	\$503,564			
16	Sales Tax	4.94%	\$17,758	\$7,118	\$24,876			
17	TOTAL		\$377,237	\$151,202	\$528,440			



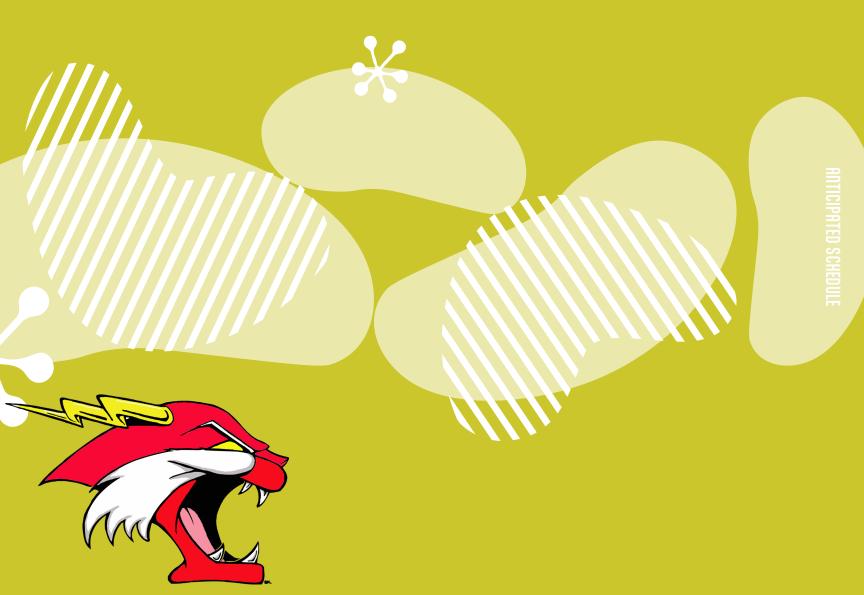
TRADEPARTNER SELECTION

	PIONEER EARTHMOVERS	NPG ASPHALT
SCOPE COVERAGE	✓	✓
MANPOWER	✓	✓
LOW BID	✓	×
PAST EXPERIENCE FOR THIS SCOPE	✓	✓
LOCAL CONTRACTOR	✓	×
EXPERIENCE WITH CONCORD & LHHS	✓	\bowtie
SAWCUT	✓	✓
SAWCUT REMOVE ASPHALT	✓	✓
	50,850 SF	50,850 SF
REMOVE ASPHALT	50,850 SF 30,150 SF	50,850 SF 30,150 SF
REMOVE ASPHALT ADJ. ASPHALT	•	
REMOVE ASPHALT ADJ. ASPHALT CRACK SEAL	•	

RECOMMENDED TRADEPARTNER



CLARIFICATIONS





GMP

Thunderbolt Parking Lot Renovation

695 thunderbolt Ave. lake Havasu City, AZ

Architect: N/A

Specifications Dated: N/A Addenda Noted: N/A

GENERAL CLARIFICATIONS

Inclusions:

- 1. Builder's Risk Insurance has been included for 0.4%.
- 2. General Liability Insurance has been included for 1.25%.
- 3. Arizona Privilege Tax is included at 4.94% for the City of Lake Havasu.
- 4. Includes a performance & payment bond.
- 5. Includes 1 GPA fees.

Exclusions:

- 1. Concord suggests the owner carry a separate contingency from 5% to 10%.
- 2. Tap fees & utility company direct costs, to be paid by owner.
- 3. All Easement descriptions and documents are the responsibility of the Owner.
- 4. Inspection fees, tap fees, agency fees, bonds, and special inspection charges.
- 5. Water and sewer development fees.
- 6. Building permit and plan check fees.
- 7. Any variance application fees, and architectural / engineering filling fees.
- 8. Auto-CAD as-built drawings.
- 9. Special system monitoring.
- 10. Material and labor cost escalation has not been figured for this estimate. Project is expected to start in 2025.
- 11. The utility service applications.
- 12. Off-hours and night work (after 5:00 PM, holidays and weekends).

DIVISION 1 - GENERAL REQUIREMENTS

Inclusions

General Conditions

 Includes a full-time superintendent, project manager, office staff support, telephones, and portable toilets. The utility charges used during construction to be paid by the Owner.

Material Testing

1. Includes material testing for subgrade and asphalt for scope of work.



Temporary Fencing/Barricades

1. Includes temporary fencing, barricades, and barriers for areas affected by construction.

Layout & Surveying/As-builts

- 1. Layout and surveying for demolition and new construction.
- 2. Includes as-builts.

DIVISION 31 - EARTHWORK & PAVING

Inclusions

Earthwork & Paving

- 1. Remove existing asphalt to be replaced.
- 2. Fine grade and compact native soil to prepare for asphalt paving.
- 3. Place 3 inches of compacted ashalt material.
- 4. Roll ashpalt material for a smooth finish.
- 5. Clean existing asphalt to remain as needed prior to placement of seal coat.
- 6. Treat and seal cracks in exising asphalt to remain.
- 7. Apply 2 coats of seal coating to existing asphalt to remain.

Pavement Markings

- 1. Re-stripe parking lot with traffic paint per the original layout. Includes the following:
 - a. 4" Yellow line.
 - b. Cross hatching.
 - c. 12" Wide line at crosswalk.
 - d. Directional arrows.
 - e. 12" Stencil lettering.
 - f. 2' Stencil lettering.
 - g. Chevron exit divider.
 - h. 36" Channelizers.
 - i. Blue reflective hydrant markers.
 - j. Parking stalls.
 - k. Handicap parking stall with access isles.
 - I. Red fire lane curb paint where applicable.
 - m. Remove and reinstall existing speedbumps.

Utility Adjustment

1. Adjust existing utilities in parking lot as needed for asphalt replacement.

Dust Control

1. Utilize a water truck or water buffalo as needed throughout construction to prevent blowing dust throughout construction.

TAKEOFFS





